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# BUSINESS OPPORTUNITIES FROM ISRAEL November 2021

# **Greetings from the Federation of Israeli Chambers of Commerce!**

As part of our efforts to promote business matchmaking for Israeli companies, we give you this monthly edition of our members' business offers. All are looking for new business partners, distributors, representation or suppliers.

Companies who find these offers relevant to them may contact us directly and approach Ms. Yonat Keren: <a href="mailto:chamber@chamber.org.il">chamber@chamber.org.il</a>

We invite you and your members to send us business offers to publish them on our website business opportunity system.

To post an offer, please click here

Thank you in advance for your cooperation.

Offer	Interested in	Subject
No.		
126817	Export	Dry Food (chilled and frozen)
126818	Export	Computer Software that makes machines smarter with
		optional unlocking operational excellence and Deep
		Learning technology
126819	Export	Cyber technology that monitors and analyses cyber
		threats and leaks
126820	Export	Digital Thread/Yarn Dyeing Technology
126821	Export	Innovative Digital Solution to support improved public
		health and the environment by improving wastewater
		quality and efficiency of utilities
126822	Export	Various Accessories for Lighting Construction, such as:
		LEDs, ribbons, power supplies and drivers, chips, cooling
		ribs, etc.
126823	Import-Export	Omega 3 and Dietary Fats
126824	Import	Gloves for Medical Purposes

# **EXPORT**

Company Name	G. Willi-Food International Ltd. (14676)
Contact Person	Initial contact to be made via
	The Federation of Israeli Chambers of Commerce:
	International Relations Division
	Email: <a href="mailto:chamber@chamber.org.il">chamber@chamber.org.il</a>
Website	www.willi-food.co.il
Year of Establishment	1992
No. of Employees	300
Offer No.	126817
Summary of offer	Export/Joint Venture: Dry Food (chilled and frozen)

# **Description of Offer**

The company is in the market since 1992, working with 150 factories around the globe and producing a large variety of food products: dry, chilled and frozen.

Interested in partners and distributors who wish to cooperate with us and offer the goods to their local customers and distributors working with the kosher markets.

Potential Partners	Distributors
Target Countries	Europe, South and North America.

Company Name	Razor Labs Ltd. (74615)
Contact Person	Initial contact to be made via the Federation of Israeli Chambers
	of Commerce:
	International Relations Division
	Email: <a href="mailto:chamber@chamber.org.il">chamber@chamber.org.il</a>
Website	www.razor-labs.com
Year of Establishment	2016
No. of Employees	100
Offer No.	126818

Summary of offer	Export: Computer Software
	We make machines smarter with optional unlocking operational excellence and Deep Learning technology.
	Our Products:
	DataMind AI –Predictive Maintenance, Predictive Quality & Root-cause Analysis
	Inspection AI - Automated Visual Inspection, Visual Quality Diagnostic, Characteristics estimation.
	VisualMind AI – Safety, Obstacle detection, 360 awareness.

Our company is reshaping industrial operations with AI, harnessing deep-learning neural networks, leveraging both Time-Series and Visual data. We provide Automated Predictive Maintenance and Diagnostic Quality solutions that can make any industrial operation more cost-efficient with increased throughputs, safety, quality & availability all in a more sustainable manner.

Our flagship product, DataMind AI, analyzes data from existing sensors, continuously learning patterns & typical behaviors. DataMind AI turns this data into actionable insights. Our Evolving-AI approach can handle any type of data & predict malfunctions, maximize asset availability, with the result of reduced planned and unplanned downtime.

The company is active in the Mining, Utilities and Manufacturing industries, and was awarded the Most Disruptive Technology Award for 2020 in the Mining sector, and one of 100 most promising AI companies globally.

Key benefits of working with our company:

Increased productivity & availability of high value assets.

Higher quality output, more efficiently.

A safer working environment for employees.

More sustainable manufacturing with less waste & emissions helping our clients max their goals.

Potential Partners	Large industrial companies active in:  - Mining  - Utilities – Power, Water, Gas.  - Industry 4.0  - Lithium-ion batteries
Target Countries	United States, Canada, Chile, Peru, Brazil, China.

Company Name	<u>Sixgill</u> (75049)
Contact Person	Initial contact to be made via the Federation of Israeli Chambers
	of Commerce:
	International Relations Division
	Email: <a href="mailto:chamber@chamber.org.il">chamber@chamber.org.il</a>
Website	www.cybersixgill.com
Year of Establishment	2014
No. of Employees	100
Offer No.	126819
Summary of offer	Export: Cyber intelligence service that does automatic monitoring and analysis from the Dark Web

Our company, founded in 2014, with about 100 employees, is a cyber threat intelligence company with developed technology that monitors and analyses cyber threats and leaks of sensitive information originating from the Darkweb Network.

The company uses advanced artificial intelligence technologies to provide accurate information on what is happening on Darkweb, detects attacks and alerts and responds to threats before they occur. It examines the information and creates profiles by analyzing the behavioral patterns of Darkweb users and the hidden social networks in which they operate while sending real-time alerts. The alerts are done secretly preventing warnings to other players on Darkweb.

The main goal is to protect organizations from malicious cyber-attacks before they occur. This is done by enhancing security with cyber-threat intelligence solutions to prevent attacks.

Other Information	The company seeks to reach those who are responsible for data protection in the organizations.
Potential Partners	Distributors, agents and buyers working in the field of Cyber Security. Internal customer CISO (chief information security officer)
Target Countries	Latin America, Spain, Portugal.

Company Name	Twine Solutions Ltd. (71512)
Contact Person	Initial contact to be made via the Federation of Israeli Chambers
	of Commerce:
	International Relations Division
	Email: <a href="mailto:chamber@chamber.org.il">chamber@chamber.org.il</a>
Website	www.twine-s.com
Year of Establishment	2015
No. of Employees	90
Offer No.	126820
Summary of offer	Export: Digital Thread/Yarn Dyeing Technology

We are a tech company that has developed the world's first digital thread/yarn dyeing technology that dyes white/raw/recycled thread using a waterless process.

With our dyeing system, brands and manufacturers can dye their thread, in-house, on demand ready for immediate use for their sewing, knitting or embroidery needs. Saving waste from their large MOQs, allowing just in time production in a sustainable way by reducing water use to zero, without compromising on color and creativity.

The TS-1800 can dye PET & PBT threads/yarns between 50-800 Den. and meets international standards such as CE and UL.

Other Information	More suitable for producing samples of yarns in small quantities.
Potential Partners	Fashion brands and fashion manufacturers, designers, fabric dye factories.
Target Countries	Germany, United Kingdom, Spain, Vietnam, Sri-Lanka, Italy, France, Turkey, US, India, China, HK, Taiwan, Japan.

Company Name	Kando Environmental Services Ltd. (74660)
Contact Person	Initial contact to be made via the Federation of Israeli Chambers
	of Commerce:
	International Relations Division
	Email: <a href="mailto:chamber@chamber.org.il">chamber@chamber.org.il</a>
Website	www.kando.eco

Year of Establishment	2014
No. of Employees	50
Offer No.	126821
Summary of offer	Export: Innovative Digital Solution to support improved public health and the environment by improving wastewater quality, efficiency of utilities around the world

Our company's services protect public health and the environment, providing water utilities with effective oversight of wastewater systems across the entire urban space. By collecting and analyzing data from sewage, we support cities to manage public health events, improve water quality and availability, and optimize operational practices, all while lowering costs and meeting all the required ISO conditions.

Pulse is a wastewater intelligence platform that continuously collects data from wastewater networks with our own proprietary hardware, analyzes that data, and alerts users when health and wastewater quality indicators deviate from expected norms. By combining data inputs from key locations around a client network, Pulse can pinpoint the source of any deviation, estimating disease hotspots and identifying the causes of contamination.

Other Information	In the last year, another solution has been developed for finding Covid-19 infected areas in the various cities through wastewater monitoring.
Potential Partners	The company cooperates with fields of wastewater services, such as:  - Water corporations  - Municipalities  - Operators of wastewater networks  - Wastewater treatment plants
Target Countries	USA, Italy, UK, France, Germany, Australia.

Company Name	Elul Lighting Systems Ltd LUBELLA (75192)
Contact Person	Initial contact to be made via The Federation of Israeli Chambers of Commerce:
	International Relations Division
	Email: <a href="mailto:chamber@chamber.org.il">chamber@chamber.org.il</a>

Website	www.lubella.it/Catalog.asp
Year of Establishment	2003
No. of Employees	4
Offer No.	126822
Summary of offer	Export: Various Accessories for Lighting Construction, such as: LEDs, ribbons, power supplies and drivers, chips, cooling ribs, etc.

We are one of the oldest companies dealing in the field of LED lighting in the world.

Each of the items meets all the most stringent standards of the European and Standards Institute and are backed by a long-term original manufacturer's responsibility.

The company has vast experience in the field of lighting and designing lighting fixtures, building bodies, repairing and changing standard lighting fixtures for LED and designing and constructing lighting for spaces according to customer requirements.

In addition, the company can provide LED lighting fixtures in all styles, including lighting fixtures in gypsum ceilings, ceiling mounted lighting fixtures, hanging lighting fixtures for dining areas / living rooms / seating areas and more.

Lighting for general external use, lighting bridges and work lights for pickups, SUVs, tractors and boats, all in attratice prices.

Potential Partners	Distributors in the field of lighting who specialize in: Advanced lighting solutions, designing fixtures of lighting concepts, lighting consulting.
Target Countries	Worldwide.

# **IMPORT-EXPORT**

Company Name	Omega 3 Galilee Ltd. (59027)
Contact Person	Initial contact to be made via the Federation of Israeli Chambers of Commerce:
	International Relations Division
	Email: <a href="mailto:chamber@chamber.org.il">chamber@chamber.org.il</a>

Website	www.omega3galil.com
Year of Establishment	2005
No. of Employees	20
Offer No.	126823
Summary of offer	Import & Export: Omega 3 and Dietary Fats
	Export - Omega 3 fish oil capsules of the highest quality
	Import - MCT Oil

Our company is the Israeli home for Nutritional oils in general and omega 3 fish oil in particular.

The aim of the company is to bring the Israeli customer Omega 3 fish oil of the highest quality and without the risk of over-oxidation.

The company continues to progress in the field of ketogenic edible oils and safe oils for frying and cooking.

The company operates its own R&D and quality assurance department, including an oil oxidation laboratory used for development and quality assurance, and provides quality testing and oxidation services for omega 3 oils, as well as for kitchen oils such as olive oil, canola and so on.

Potential Partners	Import from MCT Oil Manufacturers Export to Medical Clinics
Target Countries	Export: Worldwide Import of MCT Oil: South East Asia

# **IMPORT**

Company Name	Mega Dent Ltd. (45409)
Contact Person	Initial contact to be made via the Federation of Israeli Chambers
	of Commerce:
	International Relations Division
	Email: <a href="mailto:chamber@chamber.org.il">chamber@chamber.org.il</a>
Website	www.megadent.co.il

Year of Establishment	2002
No. of Employees	20
Offer No.	126824
Summary of offer	Import: Gloves for Medical Purposes: Sterile gloves with talcum powder Sterile gloves without talcum Nitrile gloves Latex gloves without talc

Our company specializes in supplying dental products to dentists only.

We are one of the top leading companies that imports from the best manufacturers in the world, and provides its customers with a wide range of products, from the leading and most innovative in the field.

The company represents few major dental manufacturers from USA, Europe and the Far East.

Potential Partners	Manufacturers of medical supplies.
Target Countries	Worldwide