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## ***BUSINESS OPPORTUNITIES FROM ISRAEL***

### ***March 2024***

#### **Greetings from the Federation of Israeli Chambers of Commerce!**

As part of our efforts to promote business matchmaking for Israeli companies, we give you this monthly edition of our members' business offers. All are looking for new business partners, distributors, representation or suppliers.

**Companies who find these offers relevant to them may contact us directly and approach Ms. Yonat Keren: [chamber@chamber.org.il](mailto:chamber@chamber.org.il)**

We invite you and your members to submit business offers for publication on our website business opportunity system.

To post an offer, please [click here](#)

Thank you in advance for your cooperation.

<b><i>Offer No.</i></b>	<b><i>Interested in</i></b>	<b><i>Subject</i></b>
148868	Export	<b><i>Turnkey Projects of Modern Agriculture</i></b>
141651	Export	<b><i>Cold Pressed Oils</i></b>
148872	Export	<b><i>IoT-based End-to-End Modular Solutions</i></b>
148873	Export/JV/ Franchisee/ Representation	<b><i>Software, Industry 4.0: Predictive Maintenance Platform</i></b>
136880	Export/JV/ Franchisee	<b><i>Safety Products for Motorcycle Riders</i></b>
146452	Export	<b><i>Outsourcing External Organic Teams of Software Developers</i></b>
148874	Export/JV/ Representation	<b><i>Organic and Biological Nutrition Solutions</i></b>
148875	Import	<b><i>Packaging Products</i></b>
148876	Import/JV/ Representation	<b><i>Food Supplements for Farm Animals</i></b>
148877	Import	<b><i>Frozen Vegetables, Potatoes, Fruit, Dough and Pastries</i></b>

## EXPORT

Company Name	<a href="#">M. Cohen Metal Industries- Azrom</a> (14775)
Contact Person	<b>Initial contact to be made via the Federation of Israeli Chambers of Commerce:</b> International Relations Division Email: <a href="mailto:chamber@chamber.org.il">chamber@chamber.org.il</a>
Website	<a href="http://www.azrom.com">www.azrom.com</a>
Year of Establishment	1959
No. of Employees	30
<i>Offer No.</i>	<i>148868</i>
<i>Interested in</i>	<b><i>Export</i></b>
Summary of offer	<b><i>Turnkey Projects of Modern Agriculture, which include: Agronomic Characterization, Greenhouse Planning, Design, Production and Construction of the Projects, and Agronomical Service.</i></b>
<p><b><u>Description of Offer</u></b></p> <p>We are an established and recognized company in Israel in the field of advanced greenhouses.</p> <p>We are active in 72 countries around the world, and officially in China since 2013.</p> <p>We have dozens of successful projects throughout China of advanced greenhouse projects for commercial companies and government projects.</p> <p>Among others, we have projects in Shandong, Anhui, Zhejiang, Guangxi, Yunnan, Guizhou, Sichuan, Hong Kong and more.</p> <p>We offer construction of advanced greenhouses with all the accompanying systems (irrigation, control, cooling, heating, etc.) for a large variety of crops such as vegetables, flowers, citrus and seedlings.</p> <p>We have a skilled engineering and technical team in China consisting of Chinese employees and Israeli management.</p> <p>For about 15 years, we have had a factory in China, so we manufacture the structure of the greenhouse in China, which gives us the ability to offer competitive prices and fast delivery time with excellent service.</p>	

Potential Partners	Commercial growers, and government officials engaged in the promotion of the agricultural sector in their area (at the level of the province, city, town, village, etc.).
Target Countries	China, Vietnam, Thailand, Burma.

Company Name	<b>MediVega by N.S.Oils (68088)</b>
Contact Person	<b>Initial contact to be made via the Federation of Israeli Chambers of Commerce:</b> International Relations Division Email: <a href="mailto:chamber@chamber.org.il">chamber@chamber.org.il</a>
Website	<a href="http://www.medivega.com">www.medivega.com</a> <a href="http://www.trinutra.com">www.trinutra.com</a>
Year of Establishment	2008
No. of Employees	15
Offer No.	141651
Interested in	<b>Export</b>
Summary of offer	<b>Cold Pressed Oils:</b> <b>*Black Cumin Seed Oil</b> <b>* Pomegranate Seed Oil</b> <b>* Jojoba Seed Oil</b> <b>* Milk Thistle Seed Oil</b> <b>* Defatted Powders and Flours of the Said Seeds</b>

### Description of Offer

Our oil seeds are gently cold pressed in our parent company's facility. Our parent company produces a range of selected 100% pure, cold-pressed oils, combining traditional processes with meticulous scientific innovation, enabling the preservation of vitamins, minerals, active ingredients and fatty acids for use in cosmetics, food, nutritional supplements and pharmaceuticals.

The factory is situated close to the fields in the enchanting Negev Desert. Our experts closely monitor the oil-making process; from sowing the seeds, supervising growth, quality and gathering, to finally transferring the seeds to the factory and the cold press.

Our oils are sold in Israel and overseas in large containers: 25/200-liter barrels or 950-liter IBCs, and we uphold the highest international standards (Israeli Ministry of Health approval, HACCP, ISO, organic, Halal and Kosher), which enable the oils to be used for nutritional supplements and cosmetics.

Our company is committed to sustainability, traceability, and transparency across the entire supply chain, including a blockchain program for cosmetic ingredients.	
Potential Partners	Manufacturers of nutritional supplements and cosmetics who use cold-pressed oils for the products they produce - retailers who are interested in clean-label products, for direct use, high-value food and superfood distributors and retailers.
Target Countries	Worldwide

Company Name	<b>Smart Rider Ltd. (72105)</b>
Contact Person	<b>Initial contact to be made via the Federation of Israeli Chambers of Commerce:</b> International Relations Division Email: <a href="mailto:chamber@chamber.org.il">chamber@chamber.org.il</a>
Website	<a href="http://www.smartrider.co.il">www.smartrider.co.il</a>
Year of Establishment	2007
No. of Employees	6
Offer No.	136880
Interested in	<b>Export/Joint-Ventures/Franchisee</b>
Summary of offer	<b>Safety Products for Motorcycle Riders</b>

**Description of Offer**

Recently our company has designed and manufactured the ultimate protective Spark Air Vest for motorcycle riders with the understanding of maximum comfort for the rider without sacrificing its safety.

In addition to the Spark Air Vest, our company produces a variety of back protectors for motorcycle and horse riders.

The company gives double protection to the riders, dynamic protection with the Spark Air Vest, and static protection with back protectors.

The company designs and manufactures helmets and body protectors' vests for riders, making them the only company that provides the two most important protection products for the rider.

Our products include air vests, back protectors, body protectors, and helmets for horse riders.

Potential Partners	Importers, wholesalers, and chain stores that specialize in the sport market.
Target Countries	Germany, France, Italy, Sweden, UK.

Company Name	<a href="#">Arrowspot Systems Ltd.</a> (76519)
Contact Person	<b>Initial contact to be made via the Federation of Israeli Chambers of Commerce:</b> International Relations Division Email: <a href="mailto:chamber@chamber.org.il">chamber@chamber.org.il</a>
Website	<a href="http://www.arrowspot.com">www.arrowspot.com</a>
Year of Establishment	2007
No. of Employees	20
Offer No.	148872
Interested in	<b>Export/Services</b>
Summary of offer	<b><i>IoT-based End-to-End Modular Solutions designed to help businesses sense, track, monitor, and efficiently manage their fleets of both mobile and stationary assets.</i></b>
<p><b><u>Description of Offer</u></b></p> <p>Our company offers a number of solutions tailor-made and specialized to your company and its track-shipping needs. We develop, design, and manufacture our devices and smart algorithms to create the perfect tracking item. The end-to-end solution is composed of a sensing and tracking device, an application to analyze and present data, and a 24/7 control center to handle acute events in real time.</p> <p>Our portfolio includes devices that are all equipped with GPS, impact/movement detection sensor, door opening sensor, and ambient temperature sensor.</p> <p>Our devices have various communication capabilities, including BT, LoRA, cellular, and SAT, providing solutions with full global coverage over land and seas.</p>	
Potential Partners	Shipping companies, land transportation companies (truck fleets, railways), IOT companies, companies engaged in the transportation of heavy mechanical equipment as well as container producers.
Target Countries	Worldwide

Company Name	<a href="#">Anymaint Ltd.</a> (78395)
Contact Person	<b>Initial contact to be made via the Federation of Israeli Chambers of Commerce:</b> International Relations Division Email: <a href="mailto:chamber@chamber.org.il">chamber@chamber.org.il</a>
Website	<a href="http://www.anymaint.com">www.anymaint.com</a>
Year of Establishment	2021
No. of Employees	10
Offer No.	148873
Interested in	<b>Export/Joint Ventures/Franchisee/Representation/Services</b>
Summary of offer	<b>Software, Industry 4.0: Predictive Maintenance Platform</b>
<p><b><u>Description of Offer</u></b></p> <p>We have been developing Industry 4.0 software solutions since 2014. In 2021, with the support of the IIA (Israel Innovation Authority), we developed a revolutionary solution for maintenance management.</p> <p>With a focus on simplicity and easy use, our platform enables companies to enhance their maintenance processes with minimal effort and no additional staffing. Our collaborative model and anonymous analysis protocols allow us to detect equipment behaviors and proactively alert our clients in advance.</p> <p>Our clients include leading companies in various industries such as pharmaceuticals, medical devices, food, aviation, maritime, automotive, defense, traditional industry, electronics, high-tech, energy, and more.</p> <p>Our interest lies in identifying medium to large enterprises spanning diverse industries that could potentially align with our strategic objectives.</p>	
Potential Partners	Rich-equipment organizations as described in various industries such as pharmaceuticals, medical devices, food, aviation, maritime, automotive, defense, traditional industry, electronics, high-tech, energy, and more.
Target Countries	Worldwide

Company Name	<a href="#">Smart.exe Ltd.</a> (26275)
Contact Person	<b>Initial contact to be made via the Federation of Israeli Chambers of Commerce:</b> International Relations Division Email: <a href="mailto:chamber@chamber.org.il">chamber@chamber.org.il</a>
Website	<a href="http://www.smartexe.com">www.smartexe.com</a>
Year of Establishment	2004
No. of Employees	300+
Offer No.	146452
Interested in	<b>Export/Services</b>
Summary of offer	<b>Outsourcing Development Team Solutions – Teams and Software Engineers</b>

#### Description of Offer

We offer companies outsourcing services of external organic software development teams.

Our teams can support the entire development process or integrate specific parts seamlessly to improve performance.

Our commitment to connecting you with the right engineer or team and providing professional support throughout the process makes our company and the services we offer unique .

We establish a conducive environment for our engineers, ensuring their collaboration until the successful delivery of the project to the client.

Our experience and skilled team can bring fresh perspectives and innovative ideas to the table, contributing to creative problem-solving and efficient solutions.

Since 2004, we've successfully positioned developers in over 1,500 roles across various categories. We bring extensive experience from global engagements across diverse sectors, including medical, industrial, military, agriculture, Telecom, Energy, Cybersecurity, Fintech, Hospitality, E-Commerce, Mobile Apps and Games and more.

The company is interested in:

1. Providing a development service for customers, technology, and industrial companies requiring assistance in software product development.
2. Find potential business partners to link us with the relevant technology companies.

Our service becomes especially crucial during rapid growth, providing companies with the means to expand their output without compromising the quality of their software

<p>products.</p> <p>Added value services include Product Management, Project Management, Design, Quality Assurance (QA), DevOps, and more.</p>	
Potential Partners	<ol style="list-style-type: none"> <li>1. <b>Businesses and Enterprises:</b> Companies seeking custom software solutions to streamline operations, enhance efficiency, or address specific business needs.</li> <li>2. <b>Startups:</b> Entrepreneurs and startup companies looking to develop a new software product or platform.</li> <li>3. <b>Technology Companies:</b> Firms in the technology sector requiring additional development resources or expertise for their projects.</li> <li>4. <b>Technological Incubators:</b> Organizations and programs focused on nurturing and supporting early-stage technology startups, often seeking software development services to help incubated companies bring their innovations to market.</li> </ol>
Target Countries	USA, Canada, Europe.

Company Name	<a href="#">Biofarm Agri Global</a> (78502)
Contact Person	<p><b>Initial contact to be made via the Federation of Israeli Chambers of Commerce:</b>  International Relations Division  Email: <a href="mailto:chamber@chamber.org.il">chamber@chamber.org.il</a></p>
Website	<a href="http://www.ebiofarm.com">www.ebiofarm.com</a>
Year of Establishment	2018
No. of Employees	6
Offer No.	148874
Interested in	<b>Export/ Joint Ventures/Representation</b>
Summary of offer	<b>Organic and Biological Nutrition Solutions</b>
<u>Description of Offer</u>	



Our company was established 5 years ago to improve the quality of life while maintaining the right ecological balance.

We provide farmers with tools to naturally create healthier soil, reducing plant stress. We are the industry leader in custom-organic technology, which allows us to utilize the latest organic technology in combination with bio-stimulant to produce high quality, innovative products.

As a customer-driven company, we continually improve our products and partnerships to deliver cost-effective solutions to our agriculture customers.

We are looking for potential companies in order to distribute our organic and biological nutrition solutions.

Potential Partners	Distributors.
Target Countries	USA, Canada, Europe.

## **IMPORT**

Company Name	<a href="#">Gotta Hay Trade Ltd.</a> (76180)
Contact Person	<b>Initial contact to be made via the Federation of Israeli Chambers of Commerce:</b> International Relations Division Email: <a href="mailto:chamber@chamber.org.il">chamber@chamber.org.il</a>
Website	<a href="http://www.gotta-trade.com">www.gotta-trade.com</a>
Year of Establishment	2009
No. of Employees	1-10
Offer No.	148875
Interested in	<b>Import</b>
Summary of offer	<b>Packaging Products</b>

### **Description of Offer**

Our company was founded in 2009, and for over 15 years we have proudly served as a leading premier packaging distributor in Israel.

We excel in assisting our clients in overcoming packaging challenges while delivering superior service. From designing to delivery, we ensure high-quality services and

continuous support to Israel's largest supermarkets & wholesalers.

Our extensive range of Eco-Friendly products includes polyethylene custom plastic bags and a wide variety of products for service packaging – plastic bags, heavy-duty bags, industrial stretch, aluminum foils, paper bags, non-woven bags & more.

We also cover foodservice packaging, industrial packaging, government offices, cleaning companies, and more.

As we are interested in expanding our activities, we are looking for new suppliers and manufacturers of polyethylene packaging products.

Potential Partners	Manufacturers
Target Countries	Worldwide

Company Name	<a href="#">A.O. Ofek Holding Ltd.</a> (61548)
Contact Person	<b>Initial contact to be made via the Federation of Israeli Chambers of Commerce:</b> International Relations Division Email: <a href="mailto:chamber@chamber.org.il">chamber@chamber.org.il</a>
Website	<a href="http://www.petfarm.co.il">www.petfarm.co.il</a>
Year of Establishment	2011
No. of Employees	5
Offer No.	148876
Interested in	<b>Import/Joint Ventures/Representation</b>
Summary of offer	<b>Food Supplements for Farm Animals</b>
<p><b><u>Description of Offer</u></b></p> <p>Our company was established in 2012, specializing in the import, marketing, and production of food and supplements for farm animals. We primarily collaborate with distributors and also engage in direct sales with significant clients.</p> <p>The products we are interested in are:</p> <ul style="list-style-type: none"> <li>* Mineral licking block for sheep and cattle</li> <li>* Liquid molasses for animal feed</li> <li>* Vitamins</li> <li>* By-products from the food industry (which can be imported)</li> <li>* Granular urea for fertilization</li> </ul>	

* Equipment for dairy cattle and equipment for sheep and goats * Cans for dogs and cats in different flavors.	
Potential Partners	Suppliers, manufacturers.
Target Countries	Worldwide, with a focus on Europe.

Company Name	<b>M.T. Frozens Ltd. (26275)</b>
Contact Person	<b>Initial contact to be made via the Federation of Israeli Chambers of Commerce:</b> International Relations Division Email: <a href="mailto:chamber@chamber.org.il">chamber@chamber.org.il</a>
Website	<a href="http://www.frozens.co.il">www.frozens.co.il</a>
Year of Establishment	2017
No. of Employees	10
<i>Offer No.</i>	<i>148877</i>
<i>Interested in</i>	<b><i>Import</i></b>
Summary of offer	<b><i>Frozen Vegetables, Potatoes, Fruit, Dough and Pastries</i></b>
<p><b><u>Description of Offer</u></b></p> <p>The company started importing in 2018 with various kinds of products used as a pilot for the market research performed by the company so as to get the result of the public needs.</p> <p>Since 2019 all the imported products were done following the results of research and market needs.</p> <p>To survive the complicated and competitive market, we do the best to offer only high-quality products, resulting in the increase of our imports.</p>	
Other Information	Today, following the success of our company, we are in the process of looking for potential suppliers with whom we can pave the way for mutually fruitful cooperation.
Potential Partners	Manufacturers and Suppliers.
Target Countries	Europe