**From:** Renée van de Mortel [<mailto:Renee.van.de.Mortel@satelliet.net>]   
**Sent:** Thursday, March 9, 2023 3:21 PM  
**To:** Undisclosed recipients:  
**Subject:** In search of a partner for the production of high-end furniture

Dear Sir/Madam,

Satelliet Hospitality Furniture is the leading supplier of project furniture, based in The Netherlands and spread through various parts of Europe. To continually meet the demand of our clients, we would like to expand our production capacity by searching for new production partners.

We currently have an annual turnover of 45 million euro, making us the largest provider within this industry in the Netherlands. Our headquarters are located in Breda, and we have branches in Amsterdam and Dalfsen. We are active in foreign markets with vendors spread across Europe and Asia.

Satelliet Hospitality Furniture offers a wide range of furniture suitable for various applications, such as offices, restaurants, hotels, and other public spaces. Our assortment includes tables, chairs, and sofas. Additionally, Satelliet Hospitality Furniture offers custom-made furniture to ensure that our clients receive the perfect furniture that fits their requirements and desired aesthetics.

What sets Satelliet Hospitality Furniture apart is that we produce furniture with attention to sustainability and longevity. We use only high-quality materials and pay great attention to ergonomics and comfort. One of the core values of Satelliet Hospitality Furniture is "tailor-made," meaning that every project is unique. This requires a wide range of options in fabric and material choice and flexibility when it comes to execution. The model, material, and color must match the look and feel of the client's concept. We provide customization at the product level, as well as solutions for layout and smart designs. This is also what we look for in our partners and producers.

Currently, our furniture pieces are produced in different parts of Europe. To continually meet the demand of our clients, we would like to expand our production capacity by getting in contact with furniture producing companies in the Balkan region who meet the following profile:

The company should be willing to produce furniture suitable for project use in the contract market. This includes chairs, tables, sofas to be used in for example, offices, hotels, and restaurants. The company must have a minimum turnover of 2.5 million euro’s and must be able to deliver the products within six weeks of receiving the order.

It is important to note that we are looking for a long-term partnership with the company, where we can regularly order furniture for various projects. Can the chamber of commerce help us with this question? We hope to explore a partnership on short term.

Looking forward to hearing from you,

Sincerely,

Renée van de Mortel

Purchase department

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