

84 Hahashmonaim St. Tel-Aviv 67132, Israel Tel: 972-3-563 1020, Fax: 972-3-561 9027 chamber@chamber.org.il www.chamber.org.il

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# BUSINESS OPPORTUNITIES FROM ISRAEL August 2024

# **Greetings from the Federation of Israeli Chambers of Commerce!**

As part of our efforts to promote business matchmaking for Israeli companies, we give you this monthly edition of our members' business offers. All are looking for new business partners, distributors, representation or suppliers.

Companies who find these offers relevant to them may contact us directly and approach Ms. Yonat Keren: <a href="mailto:chamber@chamber.org.il">chamber@chamber.org.il</a>

We invite you and your members to submit business offers for publication on our website business opportunity system.

To post an offer, please click here

Thank you in advance for your cooperation.

Offer No.	Interested in	Subject
152590	Export	Advanced solutions for agribusinesses
152591	Export	A powerful agricultural "farm-to-fork" food intelligence platform
152592	Export/JV/ Representation	Platform that offers communications connectivity to unmanned aerial systems, drones, etc.
152593	Export	Professional Hair Care Products, Hair Colors, Electric Hair Appliances
152594	Export/Services/Joint Ventures	Technology for the Removal of Pollutants from gas streams for a greener environment
152595	Export	Professional Aesthetic Devices and Professional Cosmetics for Aesthetic Clinics
152596	Imp-Exp/Joint Ventures	Paints, Sealants, Coatings and Thermal Insulation
152597	Import/Cooperation/Repre sentation/Franchisee	Active & Passive Semiconductors / Electronic Components
152598	Import	Mushrooms, Vegetables, Ginger & Turmeric Shots, Mushroom Snacks, Truffle Products
152599	Services	Consulting, Planning and Project Management

# **EXPORT**

Company Name	Seetree Systems Ltd. (78799)
Contact Person	Initial contact to be made via the Federation of Israeli
	Chambers of Commerce:
	International Relations Division
	Email: <a href="mailto:chamber@chamber.org.il">chamber@chamber.org.il</a>
Website	www.seetree.ai
Year of Establishment	2017
No. of Employees	
Offer No.	152590
Interested in	Export/Services
Summary of offer	Advanced solutions for agribusinesses, including AI-powered pest management, yield and harvest forecasting, asset management, and operation-based GIS systems.

#### **Description of Offer**

We are an agribusiness optimization company dedicated to efficiency and productivity in agriculture. Our holistic solutions leverage a variety of rich data sources—such as drones, satellites, and ground data—to conduct comprehensive analyses of large-scale permanent crops. By utilizing this technology, users receive detailed information and projections that enhance their ability to optimize productivity and yield.

Our mission is to streamline agricultural growth through our comprehensive data collection service, thereby assisting end users in boosting both their produce output.

Our software translates data into actionable missions to manage all farm operations, save money, and increase yield. Users can connect to our platform to analyze millions of individual permanent crops, gaining access to personalized data and recommendations.

We possess extensive expertise in managing various types of permanent crops, including citrus, palms, forestry commodities, avocados, and more. Our program can also be tailored to accommodate other crop types based on specific requests and customization needs.

Potential Partners	Farmers, growers, vertically integrated companies, co-ops.
Target Countries	Worldwide

Company Name	AKOLogic Solutions Ltd. (78738)
Contact Person	Initial contact to be made via the Federation of Israeli
	Chambers of Commerce:
	International Relations Division
	Email: <a href="mailto:chamber@chamber.org.il">chamber@chamber.org.il</a>
Website	www.akologic.info
Year of Establishment	2019
No. of Employees	6
Offer No.	152591
Interested in	Export/Cooperation/Representation
Summary of offer	A powerful agricultural "farm-to-fork" food intelligence platform for regulatory management and carbon emission reduction

We offer a powerful, trust-based agricultural solution built on a SaaS model. Our 'farm-to-fork' food intelligence platform provides advanced data management tools for regulatory management in the agricultural industry.

Our software tracks and documents data throughout the entire agricultural process, from seed to final product. Using AI tools, it integrates information from multiple sources, including regulatory and legal frameworks.

We have a strong presence in non-European markets like Israel, where we support 60% of farmers. We are planning to expand into Europe, with Vienna, Austria, as a potential hub.

By using our platform, retailers and food corporations can provide farmers with a user-friendly tool for managing digital regulation and compliance with new sustainability standards (COOP3, carbon credits, ESG, SDG, etc.).

Potential Partners	Food corporations and retailers who are required to submit sustainability and environmental reports according to the new laws such as: ESG, SDG. SCOOP3, GRI, SASB, ESRS, FSA, LEAF.
Target Countries	Western Europe and the Nordic Countries.

Company Name	Elsight (54017)
Contact Person	Initial contact to be made via the Federation of Israeli Chambers of Commerce:
	International Relations Division
	Email: <a href="mailto:chamber@chamber.org.il">chamber@chamber.org.il</a>
Website	www.elsight.com
Year of Establishment	2009
No. of Employees	25
Offer No.	152592
Interested in	Export/JV/Representation
Summary of offer	A platform that offers communications connectivity to unmanned aerial systems, drones, etc.

Our main product is a lightweight hardware and software platform that provides robust and reliable connectivity between unmanned aerial vehicles (e.g., drones) or unmanned ground vehicles (e.g., robots) and their command-and-control center (C2). This connectivity is primarily based on cellular communications using multiple links (either 4 LTE SIM cards or 2 LTE with 1 5G SIM). It can also integrate with satellite communications and point-to-point RF technology.

The "magic" in this connectivity comes from proprietary technology that aggregates all the links into one bonded pipe. The platform has already been deployed with over 100 drone manufacturers and operators across various industries, including defense, public safety, HLS, drone delivery, medical delivery, agriculture, oil and gas, mining, and more.

Our added value to our commercial customers is primarily two-fold: enabling drone operators to achieve regulatory compliance to fly beyond the visual line-of-sight (BVLOS) with the need for human observers and the ability to configure which data takes priority: video, telemetry, or C2. For our defense/public safety customers, our added value is also beyond the line of sight (non-line of sight), the ability to avoid communications jamming, and the strength of the communications link for continuous operations.

Potential Partners	<ol> <li>Defense Manufacturing Companies similar to Lockheed</li> </ol>
	Martin who already is our partner, companies such as
	Northrop Grumman, Mayman Aerospace,
	AeroVironment, Teledyne, NIDV (of the Netherlands),
	Digital Force Tech (US), Boston Dynamics, and Red Cat
	(US), Airbus Defence and Space (France), Anduril
	Industries (US), BAE Systems, Boeing Defense, Dassault
	Aviation, Kongsberg Defense (Norway), Kratos Defense

	(US), L3Harris Technologies (US).
	Wing Drone delivery https://wing.com/, 3. Zipline drone delivery https://www.flyzipline.com/
Target Countries	USA, Canada, Germany, UK, Poland, Hungary, Romania, Sweden, Denmark, Korea, Taiwan, Australia.

Company Name	Gidon Cosmetics Ltd. (14380)
Contact Person	Initial contact to be made via the Federation of Israeli Chambers
	of Commerce:
	International Relations Division
	Email: <a href="mailto:chamber@chamber.org.il">chamber@chamber.org.il</a>
Website	www.en.gcosmetics.co.il
Year of Establishment	1974
No. of Employees	40
Offer No.	152593
Interested in	Export
Summary of offer	Professional Hair Care Products, Hair Colors, Electric Hair Appliances

Founded in 1974, our company started as a repair and servicing workshop for professional hair dryers used in hair salons. Today, we are a leading marketer, manufacturer, importer, and distributor of products, tools, furniture, and aids for the hair care, cosmetics, and beauty industry. Building on more than 30 years of successful operations in the Israeli hair care market, we provide our products to over 2,500 hair designers, beauty salons, and spas.

The company's skilled, professional team, broad distribution infrastructure, and advanced manufacturing facility, which complies with international quality standards, enables it to provide its clients with a broad range of global quality products accompanied by reliable and professional service.

Currently employing 60 people and with an annual turnover of tens of millions of shekels, our company continues to expand into new markets, achieving success in each new area.

Potential Partners	Mid-sized company that is active in the professional hair care market and is seeking new professional products.
Target Countries	Europe

Company Name	<b>Clairion</b> (76255)
Contact Person	Initial contact to be made via the Federation of Israeli Chambers
	of Commerce:
	International Relations Division
	Email: <a href="mailto:chamber@chamber.org.il">chamber@chamber.org.il</a>
Website	www.clairion.com
Year of Establishment	2016
No. of Employees	
Offer No.	152594
Interested in	Export/Services/Joint Ventures
Summary of offer	Technology for the Removal of Pollutants from gas streams for a greener environment and long-term solutions to climate change.

The company is a clean-tech company that specializes in gas treatment with three different solutions for an array of environmental problems.

We offer clean and efficient solutions to pollution emitting industries and producers of biogas-based energy through our patented technology developed by experts in green chemistry from leading institutions. Through special absorbing liquids for an innovative separation process, we can remove the pollutants from flue gas or biogas stream.

Our technology offers solutions for:

- 1. H2S and Siloxanes removal
- 2. Multi-pollutant
- 3. Mercury removal

Our scrubber creates an efficient catalytic process with high kinetics and short contact time in which the pollutants are simultaneously absorbed within the liquid and then extracted as useful products or as disposal waste safe.

We are currently exploring funding opportunities to further expand our innovative solutions and reach new markets. We believe that with the right partners, we can continue to revolutionize the clean tech industry and drive significant value for all stakeholders involved.

Potential Partners	Engineering companies, clean tech consulting firms, companies that focus on sewage water and waste materials, distributors in the clean tech sectors.
Target Countries	Europe and North America

Company Name	D.B SkinTech Innovation (71524)
Contact Person	Initial contact to be made via the Federation of Israeli Chambers
	of Commerce:
	International Relations Division
	Email: <a href="mailto:chamber@chamber.org.il">chamber@chamber.org.il</a>
Website	www.dbsti.com
Year of Establishment	2011
No. of Employees	10-20
Offer No.	152595
Interested in	Export
Summary of offer	Professional Aesthetic Devices and Professional Cosmetics for Aesthetic Clinics

#### **Description of Offer**

We are a rapidly growing Israeli company specializing in developing, marketing, and distributing innovative, highly effective aesthetic devices and complementary products for aestheticians and beauty clinics. Our devices are developed in collaboration with our esteemed business partners in Korea and are manufactured to the highest standards of quality and effectiveness.

We offer a selective portfolio of professional aesthetic devices that deliver impressive anti-aging results and solutions for a wide range of skin conditions. Our devices are distributed through a constantly expanding network of local distributors in multiple countries, primarily in Europe.

We are committed to serving as a professional hub for our distributors, providing them with comprehensive clinical training, a rich and diverse marketing toolkit, and exceptionally attentive customer service and technical support.	
Potential Partners	We are seeking experienced distributors of professional aesthetic devices with an established customer base of dermatology and aesthetic clinics to expand our reach into additional markets.
Target Countries	Our primary focus is on European markets, but we are open to exploring opportunities in other regions as well.

# **IMPORT/EXPORT/JOINT VENTURES**

Company Name	Denber Paints and Coatings Israel Ltd. (43421)
Contact Person	Initial contact to be made via the Federation of Israeli Chambers of Commerce:
	International Relations Division
	Email: <a href="mailto:chamber@chamber.org.il">chamber@chamber.org.il</a>
Website	<u>www.denber.net</u>
	www.denber-paints.co.il
Year of Establishment	2002
No. of Employees	24
Offer No.	152596
Interested in	Impot/Export/Joint Ventures
Summary of offer	Paints, Sealants, Coatings and Thermal Insulation

#### **Description of Offer**

Our company is an authorized supplier to various leading companies and organizations in Israel. For over 30 years, we have been a leading manufacturer of paints, epoxy, and polyurethane coatings, sealants, adhesives, thermal insulation, and chemicals for the industrial, institutional, and home markets.

We specialize in producing industrial and decorative paints, wall coatings, and mil-spec paints for aviation and marine applications. Our offerings include electrically conductive and insulating paints, coatings, and adhesives; floor epoxy and polyurethane coatings; nano thermal insulation paints; noise-reducing paints; high-temperature and fire

protection paints; road paints; and fluorescent and light-emitting paints. We also manufacture roof-sealing membranes, concrete sealers, additives, and aerosols.

We are currently looking to expand our portfolio and would like to collaborate with relevant suppliers and manufacturers. Additionally, we are interested in exporting our products and are seeking distributors in this field.

Potential Partners	Import: Manufacturers and Suppliers Export: Distributors
Target Countries	Worldwide

# **IMPORT**

Company Name	Nisko Projects Electronics and Communication (1999) Ltd. (14624)
Contact Person	Initial contact to be made via the Federation of Israeli Chambers
	of Commerce:
	International Relations Division
	Email: <a href="mailto:chamber@chamber.org.il">chamber@chamber.org.il</a>
Website	www.nisko-projects.com
Year of Establishment	1988
No. of Employees	50
Offer No.	152597
Interested in	Import/Cooperation/Representation/Franchisee
Summary of offer	Active & Passive Semiconductors / Electronic Components

#### **Description of Offer**

Our company is considered one of Israel's top 3 distributors of semiconductors/electronic components .

We distribute products from leading manufacturers to Israeli companies developing and manufacturing their systems for a wide range of markets and applications.

We have a strong technical team specializing in design-in and demand creation in different projects. Our team's spirit, technical competence, and experience in the local market are key factors to our success.

We serve a large customer base of over 1300 companies in different markets such as industrial, instrumentation, automotive, energy, data center, medical/beauty-care, power, military, communication, smart city, security and surveillance, RF, and microwave applications.

We are looking for new suppliers of IC/electronic items to be part of our portfolio.

Other Information	We are looking for unique offerings from small to medium IC manufacturers that need local presence in Israel.  Preferred companies are those with products such as electronics
	devices/ sensor products/ components/ services for which we could be best suited as local representative.
Potential Partners	IC/semiconductors manufacturers, services/SW providers, sub electronics/RF modules.
Target Countries	Europe and USA

Company Name	Tekoa Mushroom Farm Ltd. (23725)
Contact Person	Initial contact to be made via the Federation of Israeli Chambers of Commerce: International Relations Division Email: <a href="mailto:chamber@chamber.org.il">chamber@chamber.org.il</a>
Website	www.tekoafarms.co.il
Year of Establishment	1986
No. of Employees	
Offer No.	152598
Interested in	Import
Summary of offer	Fresh exotic mushrooms and vegetables, ginger & turmeric shots (Kosher), mushroom snacks (Kosher), truffle products such as oil, paste, pasta, gnocchi, etc. (Kosher)
Description of Offer	

For over 30 years, our farm has specialized in cultivating, marketing, and importing unique, high-quality, and exotic fruits and vegetables.

Our farm began by cultivating oyster mushrooms and developing precise and scientific mushroom cultivation methods in climate-controlled growing environments.

Both cultivators and chefs highly regard our farm for its sophisticated methods. Today we are the leading professional entity for specialty mushrooms in Israel. More new and unique vegetable products have been added to the Israeli food basket, courtesy of our company, resulting in heightened interest and demand for an expanding variety of food innovations.

Since its founding, our company has endeavored to broaden its range of unique food items for the Israeli table to achieve the highest standards and respond to growing customer demand for natural and healthy food.

Our products include a variety of fresh and dried mushroom types, fresh ginger, endive, fresh turmeric root, sun-dried tomatoes, lime, shallots, and more. Some are locally produced, and others are imported from distant and exotic lands. They are "our treasures," each carefully chosen for their high level of quality, health benefits, and of course – taste.

Thanks to a wide variety, easy availability, and low prices, "our treasures" can be found in almost every kitchen in Israel.

Potential Partners	Suppliers.
Target Countries	Worldwide.

#### **SERVICES**

Company Name	MultiCom Projects Ltd. (78945)
Contact Person	Initial contact to be made via the Federation of Israeli
	Chambers of Commerce:
	International Relations Division
	Email: <a href="mailto:chamber@chamber.org.il">chamber@chamber.org.il</a>
Website	
Year of Establishment	2002
No. of Employees	1-10
Offer No.	152599
Interested in	Services

Summary of offer	Consulting, Planning and Project Management
	We are experts in planning and implementing solution, to
	improve operational processes for our customers.

The company's activity includes providing professional services such as consulting, planning and project management.

The first step is to learn about and understand each customer's activities. Our main mission is to assist our customers in improving and optimizing operational processes through the integration of various solutions based on communication and technology.

The company's manager has extensive and successful experience of over 48 years and is known as a leading expert in his field.

Our customers include various Homeland Security agencies, government offices, critical infrastructures, and a range of leading companies from all sectors, including international ones.

Potential Partners	Companies in the fields of transportation and logistics, including those specializing in refrigerated transport of sensitive goods such as medicines and food, which require compliance with strict standards.  We are also interested in critical infrastructures, health, government, and other similar fields of activity.
Target Countries	Germany, Western Europe, Africa.